**SACE and FederUnacoma alongside agricultural machinery manufacturers**

The agreement in support of the internationalization and development of SMEs in the sector has been renewed

Rome, 21 October - Promoting internationalization and supporting the growth of SMEs operating in the production of agricultural machinery. With these objectives, SACE and FederUnacoma, the National Federation of Agricultural Machinery Manufacturers, renewed the collaboration agreement intended to strengthen exports and the development of the Italian entrepreneurial fabric, thanks to easier access to insurance financial products with reserved offers and a more intense collaboration on initiatives of common interest.

The agreement, signed by the Chief Mid Market Officer of SACE Simonetta Acri and the General Manager of FederUnacoma Simona Rapastella, provides for the organization of in-depth webinars and training on internationalization. It focuses on new high-potential geographies, participation in B2B meetings with foreign counterparties, and SACE's presence at the main trade exhibitions promoted by the Federation and international events such as EIMA Digital, the exhibition dedicated to advanced electronics in agriculture, which will take place from 11 to 15 November.

Thanks to the agreement, the companies belonging to the Association will benefit from confidential offers on consulting services relating to the wide range of SACE products, including company valuations, short-term credit insurance, discounting invoices and bills, credit recovery and factoring. The offers will be available on a dedicated SACE landing page, accessible from the FederUnacoma portal.

Furthermore, with a view to strengthening the communication channels and the exchange of information with SACE, FederUnacoma will provide its support and assistance to companies, districts, supply chains and related target markets to be involved in business matching opportunities organized to support its "Push Strategy". This will enable SACE to guarantee medium/long-term loans to foreign Buyers selected for their high standing, risk profile and potential in the target sectors and countries for Italian exports.

"The know-how in agrifood - explained the Chief Mid Market Officer of SACE Simonetta Acri - has made our country a world leader in the production of agricultural machinery. This sector represents an excellence of Made in Italy and which still has many margins for growth, especially in those geographies that are still emerging from an industrial point of view, where SACE's support can make the difference. By renewing the agreement with FederUnacoma, SACE strengthens its commitment so that Italian companies in the sector have access to all possible channels to grow their business abroad". FederUnacoma General Manager Simona Rapastella commented: "The Federation of agricultural machinery manufacturers has a historic collaboration with SACE, which has resulted in the signing of agreements, the establishment of branches for companies during trade exhibitions, and the creation of seminars and training initiatives for companies in the sector. The partnership with SACE provides our companies with a proper and professional approach to foreign markets, which in a globalized system represent the natural outlet for Made in Italy products.

The agreement will be presented on 28 October in a webinar organized by FederUnacoma in the presence of SACE and during EIMA Digital.